

IT SERVICES

CONTACT

Donia Piersaint | President
Donia, LLC
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CERTIFICATIONS

- Minority Business Enterprise
- Woman Business Enterprise
- Small Business Enterprise
- Disadvantaged Business Enterprise

CORPORATE DATA

DUNS #: 617794172

UEI #: JJ2KF657P5L8

NAICS CODES:

- 518210 Data Processing, Hosting, and Related Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer-Related Services
- 541611 Administrative Management and General Management Consulting Services
- 541618 Other Management Consulting Services
- 541990 All Other Professional, Scientific, and Technical Services
- 561110 Office Administrative Services
- 561210 Facilities Support Services
- 561311 Employment Placement Agencies
- 561410 Document Preparation Services
- 561499 All Other Business Support Services
- 611430 Professional and Management Development Training

Donia LLC is a certified Minority and Woman owned Business Enterprise (MWBE) and a trusted advisor to businesses, government agencies, and non-profit organizations. We deliver customized solutions that address the critical objectives, thereby making operations more efficient, competitive, and productive. Our passion for solving problems and developing key insights fuels our drive to satisfy and exceed our clients' expectations.

We specialize in creating, developing, and managing specialized teams that follow a structured management approach to meet defined objectives. Our success in meeting them is anchored on our ability to understand the full scope of our client's needs and objectives, and our commitment to delight them with the timely delivery of action plans and deliverables.

SERVICES

Operations and business process improvements • Program development, implementation, and evaluation • Policy development, implementation, and evaluation • Organizational design and change management • Talent and personnel development • Workforce analyses, human resources consulting • Economic research and analysis • Economic development strategy design, implementation, evaluation • Strategic planning • Market research • Problem solving Sessions, focus group facilitation • Stakeholder engagement services • IT Consulting services • Quality management, continuous quality improvement • Project/program management/co-ordination • Back office, administrative support • Training program development, administration, and evaluation • Staff Augmentation/Staffing Services/Payroll Services • Process documentation, analysis, and improvement.

CORE COMPETENCIES

IT Planning and Management • Operations Support • Managed Services • Program Management/Administration • Managed Services • Systems/Programs Assessment • Project Management/Quality Management • Independent Verification and Validation • Business Process Documentation, Design, Analysis, Improvement, and Reengineering • Change Management • Procurement Support/Technology Procurement/Market Research • Staff Augmentation.

DIFFERENTIATORS

Our people: We hire and retain the best people • **Experience:** We have worked with clients in multiple states the prime or a subcontractor • **Leadership:** We have leadership with an excellent combination of analytical, planning, facilitation, and management skills • **Eagerness:** We approach each opportunity with enthusiasm and the knowing that we deliver exceptional services solutions • **Solution-oriented:** Our clients bring the needs and questions and we bring the solutions and answers • **Flexibility:** We are flexible • **Quality Assurance:** Best practices in Quality Assurance are integrated into everything we do • **Repeat Clientele** • **Satisfaction-focused:** Client Relationship Management • **User of Technology:** We have access to the best recruiting, payroll and benefits management systems • **Employee Satisfaction and Retention:** We provide generous Benefits, Paid Time Off, and Paid Holidays.

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PAST PERFORMANCES

NEW YORK CITY

- Fire Department
- Department of Health and Mental Hygiene
- Administration of Children Services
- Human Resources Administration
- Housing Authority
- Department of Buildings
- Department of Consumer Affair
- Department of Corrections
- Citywide Administration Services
- Parks and Recreation
- Department for the Aging
- Employee Retirement System
- Department of Environmental Protection
- Health and Hospitals Corporation
- Commission on Human Rights
- Metropolitan Transportation Authority
- City University of New York—La Guardia Community College

NEW YORK STATE

- Bureau of Housing and Support Services
- Department of Corrections and Community Supervision
- Office for People with Developmental Disabilities
- Office of General Services
- Thruway
- Education Department
- Office of Mental Health
- Insurance Fund
- University of New York

OTHER STATES

- Oregon Department of Administrative Services
- Oregon Department of Human Services
- Oregon Health Authority
- State of Missouri

FEDERAL

- US Department of Labor

PRIVATE SECTOR

- AM Trace
- cResults LLC
- Implex Partners
- Par Pharmaceuticals
- Securus
- Tappan Zee Bridge Constructors
- Port Authority of New York and New Jersey
- Jewish Board of Family and Children's Services
- Construction Exchange of Buffalo and WNY
- Black Box Corporation
- Emerge Systems, Inc.
- Merck
- Pfizer, Inc.
- Prude Construction Corp
- Builder's Exchange of Rochester